

JOHN WARNER
VIRGINIA

COMMITTEES:
ARMED SERVICES
SELECT COMMITTEE ON INTELLIGENCE
ENVIRONMENT AND PUBLIC WORKS
RULES AND ADMINISTRATION

United States Senate

88-4132X

October 24, 1988



WASHINGTON OFFICE:
421 RUSSELL SENATE OFFICE BUILDING
WASHINGTON, DC 20510
(202) 224-2023

NORFOLK OFFICE:
805 FEDERAL BUILDING
200 GRANBY MALL
NORFOLK, VA 23510
(804) 441-3079

RICHMOND OFFICE:
PARCEL POST BUILDING
1100 EAST MAIN STREET
RICHMOND, VA 23219
(804) 771-2579

ABINGDON OFFICE:
235 FEDERAL BUILDING
180 WEST MAIN STREET
ABINGDON, VA 24210
(703) 628-8158

Honorable William Webster
Director of Central Intelligence
Central Intelligence Agency Headquarters
Washington, D.C. 20505

Dear Judge Webster:

Enclosed is a letter from Mr. Fred T. Molthen, President, IBIS Corporation, of Herndon, Virginia.

IBIS Corporation is currently supplying goods and services to the Department of Defense (DoD) and the National Security Agency (NSA) and would very much like to become a supplier to the Central Intelligence Agency. IBIS has experience in classified systems and its current programs with DoD and NSA demonstrate the substantial abilities of the firm.

I would appreciate it if you would have the appropriate person meet with IBIS representatives to ascertain whether they might be able to provide services to your agency.

Thank you for your consideration.

With kind regards, I am

Sincerely,

John Warner
John Warner

JW/gfw

Enclosure

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1065-20

IBIS CORPORATION

131 ELDEN STREET, SUITE 200
HERNDON, VIRGINIA 22070

(703) 478-0300

FRED T. MOLTHEN
PRESIDENT

October 13, 1988

The Honorable John W. Warner
421 Russell Senate Office Building
Washington, D.C. 20510-4602

Dear Senator Warner:

I would like to take a moment to introduce to you IBIS Computer Systems, a small networking and connectivity company based in Herndon, Virginia. IBIS is currently working closely with the National Security Agency and the Department of Defense, helping them streamline and network their computer systems. We are also working with the Central Intelligence Agency, Office of Information Technology to try and help them network their personal computers.

We are very interested in expanding our involvement with the Central Intelligence Agency and to assist in integrating existing systems as well as supplying and installing new systems. We would like to provide training and other support functions as well.

Our difficulty has been in finding a sponsor within the CIA to endorse our company for security clearance purposes. As IBIS is a local company and is currently cleared with the NSA and the DoD, I believe we would be an ideal candidate for the needs of the CIA. For the past several months, representatives of IBIS have been seeking an opportunity to meet with appropriate officials at the CIA and have not had much success.

As a representative of the Commonwealth of Virginia, and a ranking member of the Senate Intelligence Committee, I would sincerely appreciate your efforts to ascertain whether IBIS might be able to provide services to the CIA.

Sincerely,



Fred T. Molthen
President

FTM/pf/47